



# **EIB support to Energy Efficiency**

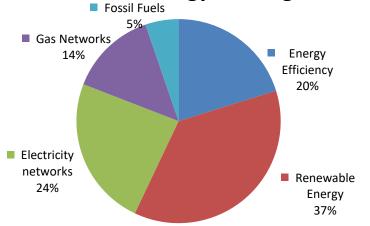
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Brussels, 26 Sept 2017



#### **Total EIB Energy Lending 2012-2016**

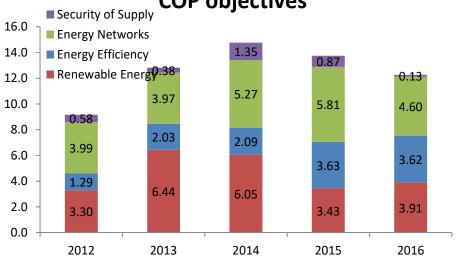


## **EIB Energy Lending**

Signatures 2012-2016: EUR 62.7 billion

Sectors: Renewable Energy, Energy Networks, Security of Supply and Energy Efficiency Evolution over the last 5 years

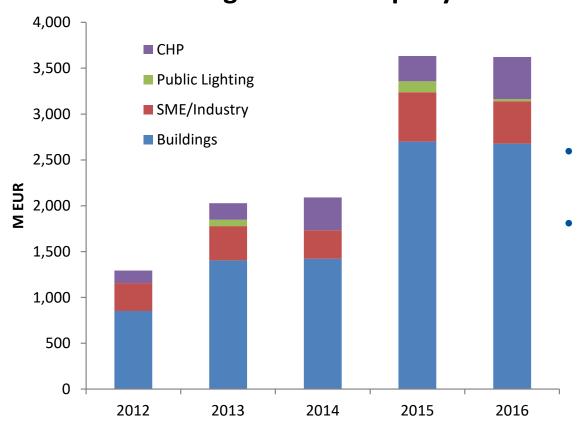
# **EIB Energy Lending 2012-2016 COP objectives**





### **EIB lending to Energy Efficiency**

#### **EE Lending Breakdown per year**



- Overall EE-lending increased by 3x since 2012
- 75% of EE-lending volume to Buildings





# Sustainable Energy support activities at the EIB

## Lending

- Loans (direct and intermediated)
- European Fund for Strategic Investment (EFSI)
- Investment funds (European EE Fund "E-EEF", Marguerite)
- Private Finance for Energy Efficiency (PF4EE)

## Advising

- ELENA (European Local Energy Assistance)
- JASPERS (Joint Assistance to Support Projects in European Regions
- EIAH European Investment Advisory Hub (joint initiative by the European Commission and the European Investment Bank, and is part of the Investment Plan for Europe.)





# **Investment Loan – EFSI project**

#### Navarra - NZEB social housing (Spain)

Objective: Promote new building standards (EPBD)



- 524 units with consumption of 20 Kwh/m2, (EPC of A, passivhous)
- Expected energy savings of 2,298.3
  MWh/y (75% reduction versus the baseline), corresponding to 748.8 ton/y
  CO2 savings
- Levelized cost of the final energy saved (LCOE) by the NZEB buildings is between 64 and 128 €/MWh

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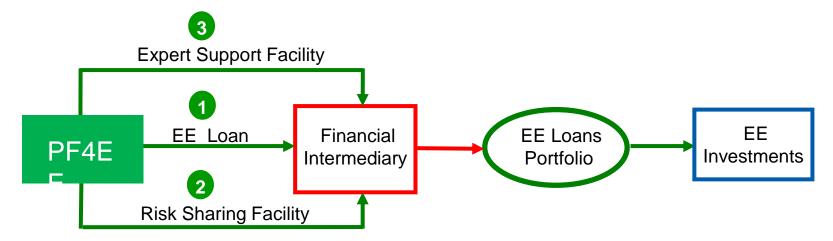


#### Private Finance 4 Energy Efficiency (PF4EE)

#### Objective: Increase private lending to EE

# PF4EE comprises three components

- A <u>loan</u> to the financial intermediary to be on-lent for EE investments ("EE Loan")
- A <u>risk mitigation mechanism</u>, covering losses incurred in the portfolio of EE loans granted by the financial intermediary ("Risk Sharing Facility")
- <u>Technical assistance</u> aiming at supporting the financial intermediary to develop the EE portfolio ("Expert Support Facility")







#### **Private Finance 4 Energy Efficiency (PF4EE)**

Over **25 active discussions** with intermediaries that have expressed their interest

#### 12 applications received

Czech Rep (KB and Belgium (Belfius)

Ceska) Croatia (ZABA)

Spain (Santander) Portugal (Banco BPI)

France (Cred. Cyprus (CCB) Cooper.) Italy (BPER)

Greece (Attica Bank UK (BNP Paribas)

and Piraeus Bank)

#### 1 formal expressions of interest

Bulgaria (CIBANK)





#### **ELENA**

 Support for preparation of investments in energy efficiency, building integrated renewables, district heating and innovative transport projects

Private bodies now eligible





#### What do ELENA beneficiaries receive?

- Technical Support
  - ELENA grant used to assist in project preparation (e.g external expertise, feasibility studies, energy audits etc)
- Financial Support
  - ELENA will <u>fund up to 90% of the costs</u> (with 10% provided by applicant)
- Allocated on a first come, first served basis
  - No calls or competitions



Project Plan Resource Plan

Financial Plan Quality Plan Risk Plan

Acceptance Plan Communications Pla Procurement Plan



# **Technical Support under ELENA**

#### ELENA Technical Assistance

Support for local or regional entities to receive:

- ✓ Additional personnel
- ✓ Technical studies
- ✓ Preparation of calls for tender
- √ Financial structuring

# Investment programme for: EE and RE

- Public and private buildings
- Public lighting and traffic light network
- Photovoltaics
- Heating/cooling systems

#### **Efficient urban transport**

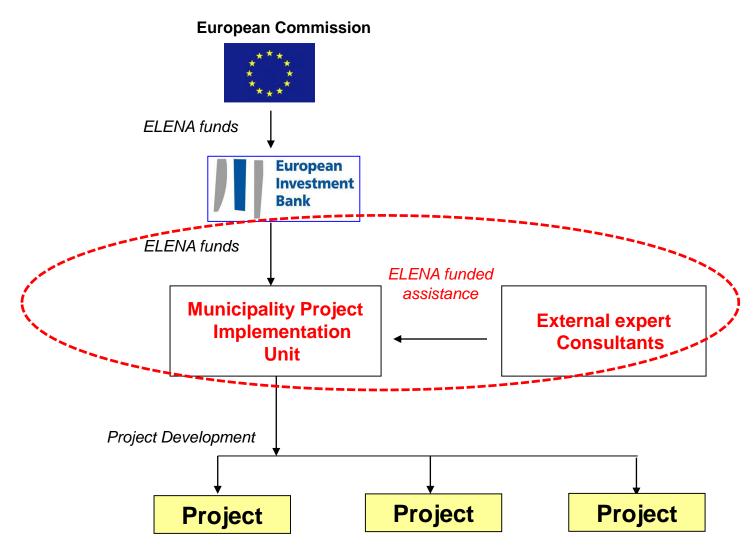
- Clean, energy efficient and innovative road transport systems
- Related infrastructure investment such as charging stations

#### Local energy facilities supporting EE & RE

- Smart grids
- Information and communications (ICT) technologies



# **Project example**



EE and PV in public buildings, EE in public lighting

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# Case study: Picardie Pass Renovation EFSI plus ELENA

- Beneficiary: Regional Public Service Company for Energy Efficiency in Picardie, France
- Objective: energy efficiency renovations of private houses (as of December 2016, 290 ongoing building sites provide work to more than 400 local craftsmen and companies with EUR 26.3m)
- Estimated investment programme cost: EUR 52m
- ELENA grant budget: EUR 1.8m
- EIB loan: EUR 23.5m

#### **ELENA** support requested:

- Development of a public service company for EE implementing an investment program with private home owners
- External assistance to support each homeowner in the works implementation phase
- Cooperation with partners in view of promoting the service, identifying potential homeowners and prepare contracts



# Case study: Re:FIT retrofit programme EIB loan plus ELENA

- Beneficiary: Greater London Authority
- Objective: Carbon reduction targets through a large scale public building retrofit programme— by final report stage almost 1000 buildings were retrofitted or in the retrofit pipeline
- Location: London, United Kingdom
- Actual investment programme cost: 107 MEUR
- ELENA support: 2.9 MEUR

#### **ELENA** support requested:

- Establishment of technical, financial and contractual framework to guide organizations to deliver projects
- ✓ Identification and development of individual investments (building selection, energy data collection, studies, training etc.)
- Structuring and planning of operations and setting up financing
- Implementation of the EE projects through the involvement of ESCO public procurement and contracting





# **Conclusion: Unlocking EE**



# Huge investment needs and real potential to consume energy more efficiently

#### But...

- Fragmentation (small projects and high transaction cost)
- Split incentives (landlords vs tenants)
- Subsidized energy costs
- Capital constraints to expand into new products
- Lack of technical expertise

#### EIB's response

- Aggregation (intermediated lending, investment Funds, project and promoter aggregation, etc.)
- Flexible set ups (e.g ESCOs)
- Broad range of instruments : direct and intermediated operations
- Provision of TA: PF4EE, ELENA and high-involvement in direct operations (NZEBs)
- However, some barriers non-addressable by EIB (e.g. regulatory barriers, ESCO market, public sector limitations)

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# **THANK YOU**

More information at:

www.eib.org or info@eib.org

ELENA facility <a href="www.eib.org/elena">www.eib.org/elena</a>

Advisory Hub www.eib.org/eiah



# Other slides



## Eligible investment programmes

#### **Energy efficiency**

- EE renovations of public and private buildings
- Street and traffic lighting
- Integration of renewable energy sources into the buildings
- Investments in district heating/cooling networks
- Local energy facilities that support EE/RE (e.g. smart grids)

#### **Urban transport and mobility**

- Investments to support the use and the integration of innovative solutions going beyond the current state of art for alternative fuels in urban mobility
- Vehicles, recharging infrastructure, energy-efficient measures and systems

Investment programmes implemented by the final beneficiary or by a third party



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## **Eligible costs**

# Internal staff

- Costs of personnel clearly assigned to the project
- Salaries, social security charges and other remuneration-related costs

# **External experts**

- Feasibility design, market studies
- Structuring of programmes, business plans, energy audits
- Legal/financial advisory
- Preparation of tendering procedures
- Bundling of smaller projects to form bankable packages

ELENA